



Executive Education Management Program (EEMP)

Welingkar's General Management Course

11 Months blended live online program
with campus immersions



Prof. Dr. Uday Salunkhe

Group Director, WeSchool | Eisenhower Fellow, Chairman,
CII- Western Region, Higher Education Sub Committee

“In the fast-evolving world of today, everything seems to be changing – right from the pedagogy to content. Frames of references have changed and so have the pre-requisite skills. With the changing times and evolving work ecosystems, the skill-sets required yesterday seem to be on the shelf today. Welingkar's EEMP Program focuses on the career aspirations of the mid-career professionals who are aspiring for bigger roles and responsibilities as they move up the corporate hierarchy. EEMP enables participants to focus on searching and establishing innovative solutions to real business problems, either in their current job role or to launch new entrepreneurial ventures. Also, it gives the learner an edge, smoothen their frayed edges, making for smoother and more effective professional behaviors. Simply knowing your core skills and the craft is not enough. How you plan your strategy and motives for better delivery is equally crucial to help you establish yourself as a promising professional that can be trusted with bigger roles. And that is what exactly WeSchool's EEMP does.”



Dr. Anil Rao Paila

Senior Dean & Director,
WeSchool, Bengaluru Campus

I am delighted to announce that WeSchool, Bangalore under the able leadership of our Group Director Prof. Dr. Uday Salunkhe had a humble beginning 13 years ago. WeSchool has earned accolades for innovative pedagogy, industry-academia relations by NHRD, CII -AICTE to name a few. Today's highly competitive business put a great deal of emphasis on upgradation of one's skills and passion for learning. Hence, it was imperative that individuals and organisations explore new perspectives and sync in the ecosystem which is the new normal.

The WeSchool's Executive Education Management Program (EEMP) is a unique opportunity for successful executives to accelerate their potential in preparing for new challenges by infusing advanced knowledge. This program provides blend of core business skills, sharpen individual competencies, fine tunes strategic perspective and functional knowledge. EEMP is an admixture of faculty teaching, workshops, industry expert webinars, peer learning and many more. Executive Education Management Program (EEMP) participants who were part of first batch, now WeSchool's Alumni, are very successful, future ready and have been able to apply their learnings on job and real life situations.

I welcome everyone to be part of World of Welingkar (WOW)



Ranked among the top B-Schools in India by various magazines and bodies.



Large corporate base, offering executive education, consulting and placements.



Accreditation by SAQS & NBA.



Faculty with a blend of industry and academia experience, trained at Harvard, ITP – Europe and IIMs.



Sprawling state of the art campus with premium facilities like Hobby Kitchen, Corporate Library, Innovation & Prototype Lab, amongst others.

ACHIEVEMENTS

————— ★ —————
WeSchool is officially recognised as the 'Best Performing Institution-Innovation Council of West Zone (WRO)' during IIC calendar 2018- 2019 by MHRD Innovation Cell (MIC) in co-ordination with All India Council for Technical Education (AICTE).

————— ★ —————
WeSchool has been honoured with the AICTE-CII IndPact Award for Best Industry-Linked Institute for Management.

————— ★ —————
WeSchool positioned 18th nationally by Business Today (source: BsSchool Survey 2019).

Executive Education Management Program (EEMP)

The Executive Education Management Program (EEMP) at WeSchool is a unique opportunity for successful executives to accelerate their potential in preparing for new challenges by infusing advanced knowledge. The challenges in global and local businesses create a need for exceptional Managers who can deal with complexities and take on greater responsibilities. EEMP program helps develop core business skills and competencies that would equip participants to handle issues involving cross-functional areas. Our program is developed & designed for working executives and delivered by faculty that possesses both academic and industry experience. Our professional mentors allow participants to tailor their learning journey to suit their specific needs, helping them propel their organization to success.

EEMP facilitates high peer learning as participants from diverse backgrounds, skills and experiences are part of cohort. The participants of the program learn through case studies, discussions, role-plays, simulations & other participant-centred learning tools. They benefit immensely through continuous learning & networking with peers from different backgrounds, during & after the program. The 11-month program comprises of instructions that strengthen business fundamentals, helps identify emerging business trends and encourages individuals in creative ways to think of new perspectives. The program also covers various special workshops including Conflict Management & Resolution, Building High performance Teams, Design Thinking, Management Disruptive Change, Product Design & Management, Business Simulation Games, amongst others. On successful completion of each unit, a 'Certification in Relevant Unit' is awarded to each participant. Those completing all the 4 units of the program become eligible for the Executive Education Management Program (EEMP) Certificate.



THE PROGRAM EQUIPS PARTICIPANTS WITH:

Functional business acumen that will prepare the individual to lead their career and organization towards success.



Strategic insights that will strengthen customer relationships, as well as the individual's impact within their organization.

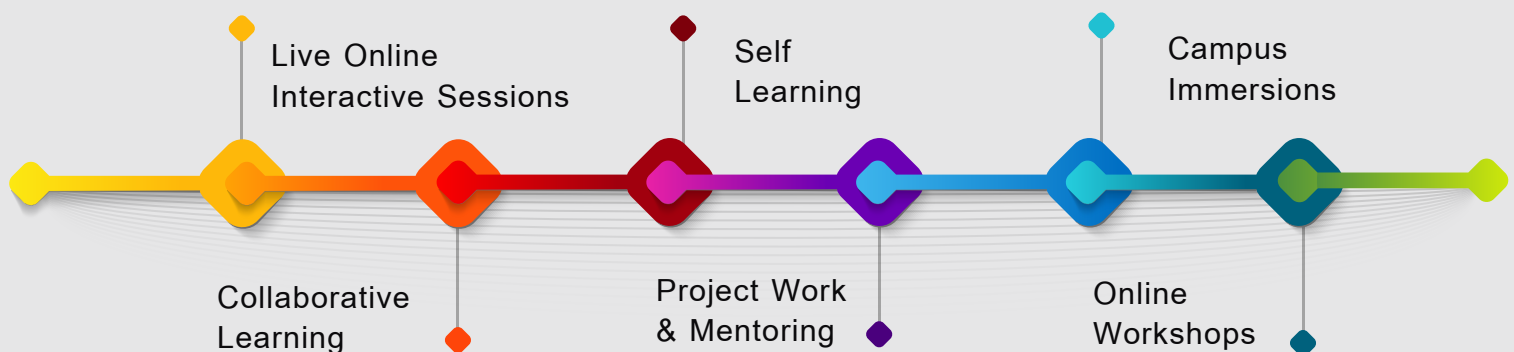
A renewed proficiency & understanding of the financial aspects required to lead successfully.



A powerful network of peers and leaders from various industries.

BLENDED LEARNING

The program is designed to be delivered in blended mode with background pre-reading for self-learning loaded on the Learning Management System, followed with live online sessions delivered by eminent faculties and specialists. At the end of Unit 3 & 4 campus immersion sessions for face to face interaction with faculty and experience campus facilities.



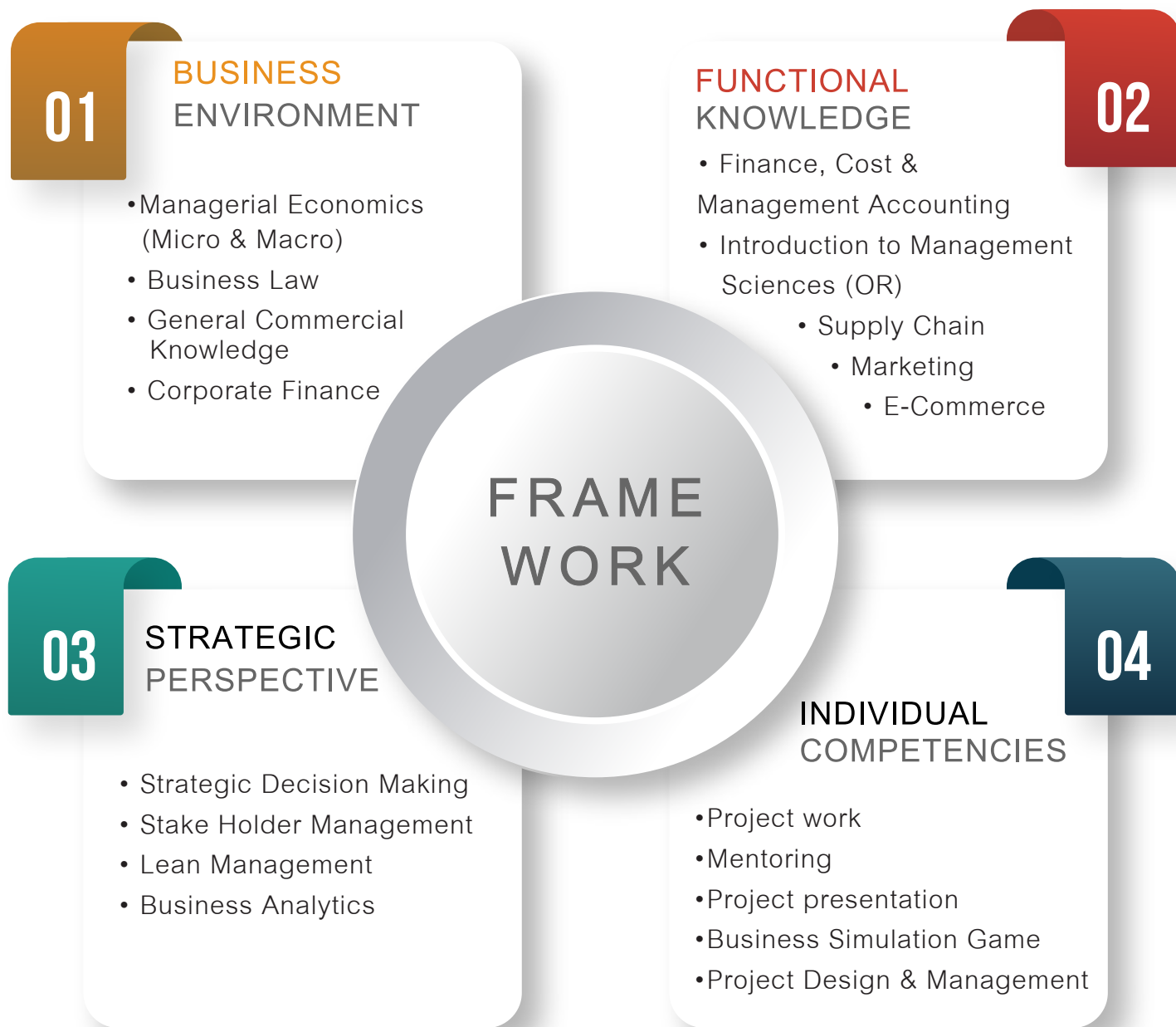
TEACHING METHODOLOGY

The participants of the program experience education that goes beyond the confines of the traditional methods. The following methods of teaching are adopted by our faculty:



FRAMEWORK |

The EEMP will focus on Business Environment, Functional Knowledge, Individual and Organizational Competencies as well as Strategic decision-making and perspective.



Evaluation by individual faculty at the end of each module.

COURSE DURATION |

The 11-month program consists of 160 hours of online faculty sessions, 32 hours of campus immersions, 84 hours of pre-read for self learning and 36 hours assigned for project work, presentation, evaluation and viva voce. The program will be conducted fortnightly on 2nd and 4th weekends (Saturday & Sunday) of every month.

PROGRAM STRUCTURE |

Unit 1 Schedule: Business Environment

Duration: 3 months

► FACULTY TEACHING: 32 Hours

- > Managerial Economics (Micro & Macro)
- > Business Law
- > General Commercial Knowledge
- > Corporate Finance

► WORKSHOP: 16 Hours

• Conflict Management, Negotiations Skills & Resolution | 8 Hours

Differences are inevitable in a local group having members with different experiences, attitudes and expectations. However, some conflicts can support organizational goals. Indeed, too little conflict may lead to apathy, lack of creativity, indecision and missed-out deadlines. Clashes of ideas about tasks also help in choosing better tasks and projects. These are functional conflicts.

• Building High Performance Teams | 8 Hours

An interactive team building program covering many different team building training practices. In our professional lives, negotiating is a necessary and versatile skill. Whether you're dealing with colleagues, employees, senior management, prospects, clients or suppliers, you will achieve your goals more often by using powerful, appropriate & effective negotiating strategies & techniques.

► INDUSTRY EXPERTS | 6 Hours

These sessions will be conducted for 2 hours once in a month to get deep insights into business from the vast experience of the expert.

► SELF LEARNING | 24 Hours

Faculty will provide background reading material for participants to familiarize themselves with some of the key topics that will be discussed during the sessions. Participants are requested to read the documents before the session. These background readings will be made available on the Learning Management System.

Unit 2 Schedule: Functional Knowledge

Duration: 3 months

FACULTY TEACHING: 32 Hours

- > Finance, Cost & Management Accounting
- > Introduction to Management Sciences (OR)
- > Supply Chain
- > Marketing
- > E-Commerce

► WORKSHOP: 16 Hours

• Managing Disruptive Changes | 8 Hours

Businesses today function in a VUCA world, global pandemic breakout recently is one such example that no one has foreseen, this has sent organisations back on drawing boards. Incremental growth has made way to disruptive growth. Disruption is the greatest threat and simultaneously the biggest opportunity for any business. While some companies proactively manage this potential risk and leverage it to further grow their business, others fall behind by not acknowledging the deep impact that this type of change might have.

Participants will be able to understand and respond to a VUCA environment by applying a 10 X mindset. Participants will learn the approach to shift their mindsets from a transactional perspective to a transformational approach in having business conversations. That in turn results in better stakeholder engagement.

- **Emerging Technologies | 8 Hours**

Technology disruption has profound impact on the businesses. It is unimaginable to think of a business without technology adoption. It has transformed many elements of business, viz communication, marketing, decision making, boosting competitive edge, improving customer relationship & experience, and many more. Understanding them is essential to succeed in managing the business as one steps into new decade.

- **INDUSTRY EXPERTS | 6 Hours**

- **SELF LEARNING | 24 Hours**

Unit 3 Schedule: Strategic Perspective

Duration: 3 months

- **FACULTY TEACHING: 32 Hours**

- > Strategic Decision Making
- > Stake Holder Management
- > Lean Management
- > Business Analytics

- **WORKSHOP: 16 Hours**

- **Evoking the spirit of Design Thinking & Innovation | 8 Hours**

When design principles are applied to strategy and innovation the success rate for innovation dramatically improves. You don't have to be a designer to think like one. While learning to be a good designer takes years, you can think like a designer and design the way you lead, manage, create and innovate. A design mindset is not problem-focused, it's solution focused and action oriented towards creating a preferred future. Design thinking draws upon logic, imagination, intuition, and systemic reasoning to explore possibilities of what could be, and to create desired outcomes that benefit the end user (the customer).

- **Introduction to AI & ML | 8 Hours**

Artificial Intelligence and Machine Learning, popularly known as 'AI' & ML, is the new buzzword one can hear everywhere. In fact, some organizations have already started training their employees on the latest AI & ML skills. While some have moved ahead in the game, other organizations keep data in cartels and teams in silos. In fact, the average enterprise is not ready for what AI&ML is about to demand. AI & ML works best when it brings together data & teams from various disciplines. It also requires structures & skills for human-machine collaboration.

- **INDUSTRY EXPERTS | 6 Hours**

- **SELF LEARNING | 24 Hours**

WORKSHOP: 30 Hours**Business Simulation Game | 18 Hours**

The Business Simulation Game is the biggest USP of EEMP. A simulation is an experiential learning exercise in which participants practice the design, implementation, and control of business strategies. They worry about the applications, not the definitions, of business concepts, principles, and methods. Decisions do not occur sequentially but simultaneously and interactively, just as they do in the business world. The objective is to help participants internalize business thought through the practice of business decision making. In marketplace business simulation, participants act as members of top management team and run their own company, struggling with business fundamentals and the interplay between marketing, distribution, manufacturing, human resources, finance, accounting, and team management. They are given control of a simulated business and must manage its operations through several decision cycles. Repeatedly, they must analyze the situation, plan a strategy to improve it and then execute that strategy out into the future. They face great uncertainty from the outside environment and from their own decisions. Incrementally, they will learn to skillfully adjust their strategy as they discover the nature of real-life decisions, including the available options, linkages to other parts of the business, conflicts, tradeoffs, and potential outcomes. It is a highly engaging, entertaining and transformative experience.

Project Design and Management | 12 Hours

With the project, you can create and customize striking graphical reports of whatever project data you want, without having to rely on any other software. As you work on the project, the reports change to reflect the latest info — no manual updates required! The Project Overview report combines graphs and tables to show where each phase of the project stands, upcoming milestones and tasks that are past their due dates. The project provides dozens of reports you can use right away, but you don't have to let that limit your choices. You can customize the content and the look of any of the reports or build a new one from scratch.

► PROJECT WORK & PRESENTATION: 36 Hours

Project work towards the end of the program is a means have hands-on understanding of some of the aspects being learnt as part of the Executive Education Management Program (EEMP). Apply learning at workplace to sharpen your skills & achieve better business results. Learn from Mentors to overcome the executional challenges. Identify the gaps (People/Process/Products) that are hindering your success and go to the root cause, apply your newly acquired skills, and solve them. To provide an opportunity to interact with external agents as a part of the data gathering process.

► MENTORING

A mentor shall guide you in the project to overcome the executional challenges. You will have 3 mentoring calls of 1 hour each during the project period. You will discuss the project progress and build the project report and presentation under Mentor's guidance.

► SELF LEARNING | 12 hours

COURSE HIGHLIGHTS

01

HARVARD
CASE STUDIES

02

BUSINESS
SIMULATION
GAMES

03

CXO TALKS

04

ACCESS TO
PROTOLAB
& INNOWE

05

WORKSHOPS

06

CAMPUS
IMMERSIONS

07

ANYTIME
LEARNING WITH
LMS ACCESS

08

PROJECT
WORK &
MENTORING

PROGRAM BENEFITS



Futuristic Learning

Learn the latest concepts that will drive the businesses in future. New Age Learning to make a significant contribution to your organization and career.



Global Perspective

It is necessary that team members work well with people from diverse cultures, races, ages, genders, religions, and lifestyles to build collaborative relationships and communicate effectively. Being sensitive to differing views and opinions than your own and develop the ability to appreciate, value and learn from other cultures and perspectives is important.



EEMP Certificate backed by credentials of Welingkar Education

Welingkar Education's legacy stands as testimony for the contribution made in developing business leaders over past decades. The institution has pioneered many changes in management education. A certificate from Welingkar is certainly a passport to success for managers.



One-to-One Mentorship

Free 3 months of structured mentorship, post completion of the program will help participants put learnings into practice seamlessly with the hand holding they will get from the mentioning sessions.



High peer learning & Networking

The batch constitutes of heterogeneous senior management participants from diverse industry and functions. Discussion forms and social groups will enable high peer learning and networking across industries.



Alumni Status

Upon completion of EEMP, you shall be given Alumni status of WeSchool. Being alumni of WeSchool will entitle you to be part of future event at the campus. One can look at deeper collaboration with academia as well as enhance networking with other alumnus in such events.

Access to Career Management Portal (Elevatescape)



- Assists you to map and achieve your career goals with our strong accreditation among industrial bodies, leading MNCs and Universities.
- Models are highly driven by technology with proven psychological stratagems and mentorship on life skills.
- Provides advisory support to make you more employable.
- Embedded with a wide variety of career tools namely - Industry insights, domain dose, interview preparation, market updates, head-hunters speak and internal employee referrals.

PLACEMENTS |

INDUSTRY CONNECTS

- Well connected with MNCs & startups
- Strong ties in the corporate/ industry
- Regular Campus visits by HR Heads & Hiring Managers

INDUSTRY PROJECTS

Our Career Management Cell works with industry sponsors to provide challenging industry projects for participants

CAREER COUNSELLING

- Career assistance for building resumes & preparation for interviews
- Focus on providing placement opportunities to our participants through Elevatescape

CAREER MANAGEMENT

- Assistance in career transition
- Provision of services & resources to access career opportunities like Elevatescape.

MOCK INTERVIEW

- Mock interview which emulates a job interview used for training purposes.
- The conversational exercise resembles a real interview



Prof. Dr. Madhavi Lokhande Dean - Bengaluru Campus

Prof. Dr. Madhavi Lokhande has completed her prestigious Teacher Training Program from the International Teachers Program (ITP), SDA & Bocconi, (Milan). She is a fellow member of The Institute of Cost and Works Accountant of India and a Certified Management Accountant (CMA) from the Institute of Management Accountants (U.S), holds a Master's degree in Commerce as well as a Doctoral Degree from the SNDT Women's University, Mumbai. The primary focus of her study was the Micro and Small Entrepreneurs in Bangalore. Her focal research interests include micro credit, funding needs of micro entrepreneurs, women-run micro enterprises and self-help groups. She also runs a social initiative called "Padhaai", which is a public charitable trust that works on 'Inclusive Education'.

Professor - IT / System



Prof. Dr. Jai Raj Nair

Prof. Dr. Jai Raj Nair, Professor - IT/Systems, holds a B.Arch. from IISSET, Shibpur, PGDBM from IIM, Calcutta and PhD from Symbiosis International University, Pune. He has undergone an FDP program titled 'Global Colloquium of Participant-Centered Learning' at Harvard Business School, Boston, USA. He worked for nine years in the industry, prior to joining academia. Currently, he heads the PGDM E-Business Program at the Bangalore Campus and was instrumental in taking the program to the next level that includes accreditation and awards. His interests include emerging technologies and business processes.



Prof. Prakash Unakkal Dean – Business Design & Innovation

Prof. Prakash Unakkal is Dean - Business Design & Innovation, WeSchool Bangalore. He has a Masters in Design from IIT Mumbai and B. Tech, NIT, Calicut & 28 years of experience in industry & academia with expertise in Product Design, Development, Business Innovation & Management. At WeSchool he has initiated Design Thinking Pedagogy for Management students besides initiating BD Start Inc., WeMarsh, NEEV etc. & Design Thinking Workshops for Corporate Executives. He has mentored over 300 product designers & is a recipient of Linnaeus Palme International Faculty Exchange Scholarship, Malardalen University, Sweden. He has worked across USA for IBM, ATT and eConnect, LA, USA & has also worked as industrial designer in HMT Ltd Bangalore and Prof/Head - Department of Design, MSRSAS, Bangalore.

Professor Emeritus - Business Design & Innovation



Prof. V. Mohan Chandra

Prof. Mohan Chandra holds a Masters' Degree in Product Design from the Industrial Design Centre, IIT-Bombay, after Graduation in Industrial Design from NID-Ahmedabad. Spanning thirty-two years in the electronics industry, Mohan worked with Keltron, ER&DC, C-DAC, TCS, and ASL Advanced Systems Ltd, in roles of product designer, technology manager, and business head. He is with Welingkar Institute of Management, Bangalore since last nine years, earlier as Dean, Business Design and Innovation, and now as Professor Emeritus, Business Design. He is an SMIEEE (USA), MIET (UK), and MACM (USA).

**Prof. Savitha**

Professor – HR

Prof. Dr. Savitha GubbiRamachandra carries with her 18 years of experience in corporate, teaching and research. She is a recipient of prestigious Linnaeus Palme International Faculty Exchange Scholarship for Research at Malardalen University, Sweden and was awarded with AIMS Ramaswamy P. Aiyar Best Young Teacher Award. Prof. Savitha has expertise in building Hi-Pot individuals, developing leadership skills and Sustaining High Performance Teams. She is an empathetic coach and a people transformation specialist. She facilitates Team Building, Leadership & Behavioural Training Programs.

Professor & Head - Business Analytics

Dr. Madhumita Guha Majumder

Prof. Dr. Madhumita Guha Majumder, an accomplished professional heads the Department of Business Analytics at WeSchool, Bangalore. She conceptualizes analytics in effective business transformation using Microsoft Excel & other machine learning software. Her core competencies lie in the areas of Data Visualization and Analytical Model Building. She is a keen researcher and is a recipient of 'Best Paper Award'. She has trained more than 800 professionals in Analytics. She is a member of Computer Society of India and Academy of Management and also serves editorial board of international journals of high repute.

**Prof. D.N. Murthy**

Professor – Marketing

Prof. Dr. D.N. Murthy, Professor in Marketing area, has more than 23 years' experience in Teaching, consulting and research. Post his Ph.D. in Strategic Marketing Management from Bangalore University, he has pursued his Post-Doctoral Research from Fosters Business School, University of Washington, Seattle, USA. He has conducted several MDPs for leading corporates like Apple Inc, Rockwell Automation, Videocon, Emerson engineering among others. He is a regular faculty trainer in the areas of strategic marketing. He has visited prestigious international Universities on academic assignments.

Associate Professor – HR

Prof. Jyoti Joshi Pant

Prof. Jyoti has 16 years of experience as a corporate HR professional & an academician. She has delivered management development programs and consultancy assignments for MNC's. Jyoti won the Best HR Research Paper Runner-up award in the 20th NHRD National Conference Dec 2016 at Bangalore & Best Paper Presentation Award at the 30th International Research Conference on Business, Economics and Social Sciences IRC 2016 at Singapore. She has worked with Infosys Technologies, Manipal Education and Medical group, NMIMS University and Amrita School of Business.



Prof. T. S. Sridhar Assistant Professor - IT

Prof. Sridhar is an IT professional offering over 30 years of multi-functional experience in the IT and BFSI Domain. He has worked in the US for 9+ years with various clients like CITI Bank, Phillips Petroleum Company, etc. Core Competencies: DWH, Process Quality Management Consulting, Project / Program Management, Product development, Vendor Management, Account Management, Knowledge Management, Business Consulting. He has an MBA in Finance and Project Management with a Diploma in Systems Management and a Diploma in Programming from NIIT. He also offers 3 ½ years of teaching experience with Weschool Bangalore.



Prof. Dr. Hema Doreswamy Associate Professor, Finance

Prof. Dr. Hema Doreswamy holds a Masters in Commerce & Management. She has completed her PhD in Corporate Governance. Dr. Hema is an active researcher & has presented papers at conferences. She has research papers and case publications to her credit in national and international journals. Her research interests include Corporate Governance, earnings management, financial modelling and valuation. Dr. Hema takes up corporate Training Assignments & has delivered training sessions in reputed companies on the topics of Accounting and Finance.

Assistant Professor - Economics

Prof. Aparna Krishnamoorthy



Prof. Aparna Krishnamoorthy is an economist with a Master's degree from Georgia State University (USA). Her main focus areas are: Behavioral Economics, Research Methodology, Startups, Startup Ecosystems and Entrepreneurship, Experimental Economics and Public policy.

She is involved in a number of research initiatives that include case studies on various Start-ups and her research has been published in IEEE Explore, London School of Economics BSPS proceedings, Forbes-India, Indian Management etc. She is an active proponent of experiential and experimental learning strategies in her teaching and research with particular emphasis on movies, music and multimedia.



Mr. Sreekanth Aramanithaya

Global Head - Delivery & Talent at E&Y, GDS

Sreekanth leads the Talent team for EY GDS (Argentina, China, India, Poland and the Philippines). He is part of GDS Executive Committee and the Global Talent Committee, which is chaired by Trent Henry, EY's Global Vice Chair for Talent. Has over 25 years of experience in Human Resources Management, People Supply Chain Management, Organizational Transformation and Development, Technology Leadership, Mergers and Acquisitions, Quality Management, Leadership Development, HR shared services, HR analytics and Change Management. Education: MSW-specialisation in Personnel management and Industrial relations.



Mr. Harish Devarajan

CEO Coach & Founder, People Unlimited

Harish Devarajan is a Leadership Coach and Consultant. An alumnus of XLRI, Jamshedpur, Harish was the Chief Human Resources Officer (CHRO) in Hindustan Unilever. He founded 'People Unlimited', a consulting practice that focuses on Organisational and Leadership Effectiveness. Harish has been accredited by the International Coach Federation, USA as a Master Certified Coach (MCC). As President of the National HRD Network, Bangalore Chapter and the convenor of the XV National HRD Conference, he has made meaningful contributions to the HR fraternity. Currently, he is an Independent Director on the board of Bank of India and also serves on the advisory board of other companies.



Mr. K. Raghavendra

Sr. VP & Global Head- HR, Infosys BPM

Mr. Raghavendra has over 32 years of experience in the field of Human Resources. He currently holds the office as Senior Vice President and Global Head of Human Resources Development and is a member of the Executive Council of Infosys BPO Ltd. His areas of interest are development of HR competencies, managing cultural diversity and change management, especially in the context of mergers and acquisitions. A strong proponent of 'Learn while you earn,' he has institutionalized a number of organizational interventions whereby an employee can move up the value chain while continuing to pursue one's career. He is also a regular contributor to journals and publications. He has completed the Advanced Management Program from IIM Bangalore and has added another feather to his cap by completing the Infosys Global Leadership Program from Stanford University.



Mr. Manoj Agarwal

Co-Founder, Xoxoday

Manoj Agarwal is the Co-founder and Chief Product Officer of Xoxoday. Manoj is an MBA from IIM Kozhikode and has an engineering degree from PEC Chandigarh. He has 13+ years of experience at Yahoo, Flipkart and Manipal Education. He comes with deep knowledge in product, technology, and marketing. In his spare time, he enjoys sports, yoga, exploring spirituality, and spending time with family.

LinkedIn profile : <https://www.linkedin.com/in/manojagarwal3>

TESTIMONIALS |

"EEMP program from WeSchool (Welingkar Education) has been extremely useful for my professional growth, both in terms of understanding the concepts and applying the learning in everyday work. The program is well framed with excellent professors to make it worth going back to School."



Mr. Lalit Wadhwani

Manager- Product Development,
Siemens Technology and Services
Private Ltd., Experience – 12 years

The WeSchool institute has good faculty & quality of professors & their teaching practices are comparable with the best in the industry. The EEMP connects participants with industry speakers & visiting professors giving an edge to participants to connect to the best thought leaders in the industry. The EEMP module is designed in such a way that it covers the basics of Business management, functional / financial knowledge topics to covering strategic perspectives distributed equally in every month.



Mr. Subramanya Sharma

Senior R&D Project Manager
-Product Development,
Siemens Technology & Services Ltd

"WeSchool's EEMP program has surpassed all my expectations. It has phenomenal leadership training, personal growth, and professional development experience. I find the entire program is very well designed with clear applicability to the everyday work and adds tremendous value to my long-term career aspirations. Overall, this is the perfect solution for any busy professional like me aspiring to develop business skills and accelerate career."



Mr. Amrish Kothari

Sr. Technical Project Manager,
JC Penney India. Experience – 15 Years

The GLP-II Program was another success and my hearty congratulations and thanks to you and your wonderful team for such a lovely experience. It will interest you to know, that since returning, we have already had confirmation from the Australian Department of Employment that they would like to send couple of participants to the 2019 GLP India. Here's to a successful 2019!



Mr. Andrew Simon

MD & CEO, Yellow Edge Inc.,
Canberra, Australia

ELIGIBILITY

- The program is suitable for Mid to Senior- level leaders at organizations, who are inspired to innovate.
- The program is open for Indian nationals only.
- The selection process includes a thorough screening of the application followed by a personal interview with the candidate.

The candidate must hold:



PROGRAM FEES | INR 3,25,000 + GST

Early Bird Offer: INR 1,90,000 + GST

PAYMENT SCHEDULE:

Registration Fee:	INR 10,000 + GST
7 Days before commencement:	INR 80,000 + GST
7 Days before Unit 1 completion:	INR 50,000 + GST
7 Days before Unit 2 completion:	INR 50,000 + GST

MODE OF PAYMENT:

- Cheque/ DD: The payment can be made via a Cheque or DD in the favour of "PRIN. L.N. WELINGKAR INSTITUTE OF MANAGEMENT DEVELOPMENT & RESEARCH"
- Credit/ Debit card: The payment can be made via a Credit/ Debit card

FINANCIAL ARRANGEMENT:

- Eduvanz is a new age Digital Finance Company that provides Education Loans for Students & Skill Seekers. (Website: <https://eduvanz.com/about>)
- Propelld is a Fintech company providing flexible financing for education (<https://propelld.com>)

OUR REACH



44.7k Followers



2.6k Followers



74k Likes



66k Followers

Infosys



Mercedes-Benz



BOSCH

Invented for life



SIEMENS

Ingenuity for life



accenture



OUR TOP CUSTOMIZED PROGRAMS |



JUNIOR MANAGEMENT LEADERSHIP PROGRAM

The program provides holistic management education to generic graduates and building a strong mid-level leadership pipeline in the organization.



EXECUTIVE EDUCATION MANAGEMENT PROGRAM

The program is designed to deliver management concepts such as business environment, functional knowledge, strategic perspective, and individual competency development of middle level managers to facilitate organizational transformation carried out globally.



CERTIFICATE PROGRAM IN SPECIALIZED SUBJECTS

The program provides educational intervention to employees working on financial transactions to develop a comprehensive approach to Financial Learning.



FUNDAMENTAL COURSE IN MANAGEMENT & ADVANCED COURSE IN MANAGEMENT

The program offers disciplines of Business Management and focuses on enhancing the sales potential of field executive



GLOBAL LEADERSHIP PROGRAM

The program focuses on providing an overview on India's Business landscape, culture and opportunities.



POST GRADUATE PROGRAM IN MANAGEMENT STUDIES

This is a comprehensive Business Management Program offering specializations across Finance, Marketing, HR and Operations



CUSTOMISED POST GRADUATE PROGRAM IN MANAGEMENT STUDIES

The program aims to teach aspects of manufacturing/ operations for junior and mid-level managers/ engineers to meet specific needs of the automobile sector.



CUSTOMISED POST GRADUATE PROGRAM IN MANAGEMENT STUDIES

The program aims to teach aspects of manufacturing/ operations for junior and mid-level managers/ engineers to meet specific needs of the automobile sector.



CUSTOMISED LEADERSHIP DEVELOPMENT PROGRAM

The program provides educational intervention to mid and senior level executives in areas of differential diagnosis, innovation and creativity, strategic leadership, customer centricity and CRM.



THE NEXT GENERATION LEADERS PROGRAM (NGLP)

The program covered Customer Orientation, People Orientation, Result Orientation, Problem Solving & Decision Making.



EEMP BATCH 1 GROUP PHOTO

CONTACT US

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Bangalore - 560 100

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Welingkar Education



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